



**BRIAN NUGENT**  
President

“Navigating the healthcare industry is like a huge jigsaw puzzle; first we seek to understand our clients’ needs and then together, we find the pieces that are missing or overlooked.”

Brian Nugent has over 30 years of hospital support services management experience. Brian is results oriented with comprehensive experience and success working with hospital management to achieve significant results in reducing operational costs and realigning labor to maximize productivity. He fosters positive client relations by implementing a detailed service oriented approach to meeting and exceeding client expectations. Brian has led the implementation of hundreds of installation of new programs focused on operational efficiency.

Recent projects include:

- Managed RFP process to standardize support services for major hospital system resulting in guaranteed savings of \$35 Million annually
- Numerous installations of operational and labor cost reductions throughout the United States
- Contract analysis resulting in right sizing of contract costs to industry norms
- Retail enhancement projects focused on redesign of traffic flow, product mix, profitability and customer satisfaction
- Clinical Assessments which include dietician productivity, process improvements, and insured that all federal and state regulations are in total compliance
- Performed operational due diligence by leading “fresh eyes” review teams resulting in enhanced operational effectiveness

### **PRIOR EXPERIENCE**

Prior to his efforts at Soriant Healthcare, Brian’s industry experience includes work as the Regional Vice President for Morrison Management. In this role he increased territory accounts by over 100% in a 4-year period.

Brian also served as District Manager for Sodexo Western Division. Where he directed financial operations of budgets with exceptional financial results exceeding operating income by 8%. He implemented programs in Food, Environmental and Facility Services resulting in successful JCAHO, Federal and State surveys.

### **AWARDS**

- Winner of World Wide Innovation Forum: For the Development of 5 S.T.A.R.S. of Dining Services - 2000
- Hotel Olympia Gold Metal Winner for Culinary Arts



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